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October 12, 2006

The Honorable John Boehner
House of Representatives
1011 Longworth Building
Washington, DC 20515

Dear Congressman Boehner,

As you know, UPS is a global express delivery and logistics company which provides highly specialized supply chain solutions for its customers worldwide. With annual revenues of \$42.6 billion and an employer of over 350,000 employees in the U.S. alone, international growth is vital to UPS' ability to expand internationally and remain a vital component of the U.S. economy. It has been calculated that for every 40 new international packages, UPS adds one new job in the U.S.

With our future firmly tied to international trade, UPS has a real interest in seeing the approval of normal trading relations for Vietnam. The passage of Vietnam PNTR would provide UPS with the opportunity to become a fully-owned enterprise and expedite our growth in the country.

Passage of Vietnam PNTR will also mean direct benefits for the people of Ohio. In 2005, Ohio based companies exported over \$25 million worth of goods to Vietnam. The majority of exports were machinery, which would face no greater than a 15% duty after the passage of Vietnam PNTR; thereby making Ohio made goods more attractive to Vietnam's growing market.

I would like to ask for your support and leadership in passing Vietnam PNTR. It is a trade bill that you can be assured will be good for business, good for the U.S. and good for the people of Ohio.

Sincerely,

A handwritten signature in cursive script that reads "Arnold".

Arnold F. Wellman
Senior Vice President
UPS Corporate Public Affairs
Domestic and International