



John Engler

President and CEO

November 1, 2006

The Honorable J. Dennis Hastert
Speaker
U.S. House of Representatives
Washington, D.C. 20515

The Honorable Bill Frist, M.D.
Majority Leader
United States Senate
Washington, D.C. 20510

The Honorable Nancy Pelosi
Minority Leader
U.S. House of Representatives
Washington, D.C. 20515

The Honorable Harry Reid
Minority Leader
United States Senate
Washington, D.C. 20510

Dear Speaker Hastert, Minority Leader Pelosi, Majority Leader Frist and Minority Leader Reid:

On behalf of the National Association of Manufacturers (NAM), the nation's largest industrial trade association representing small and large manufacturers in every industrial sector and in all 50 states, I urge you to support Permanent Normal Trade Relations (PNTR) for Vietnam and the U.S.-Peru Trade Promotion Agreement. Both these trade bills are vital for U.S. manufacturers and U.S. geopolitical interests.

By granting Vietnam PNTR status, U.S. businesses will be able to take advantage of the increased market-access opportunities the Vietnamese have offered in return for their membership in the World Trade Organization (WTO).

Vietnam is going to become a major market for our competitors, and for us, if we grant PNTR status so we can enjoy the benefits we negotiated. If Congress fails to pass this legislation, U.S. companies will not be able to take advantage of Vietnamese concessions like joining the Information Technology Agreement (ITA) and very low duties on key U.S. exports like construction equipment and pharmaceuticals. In addition, the United States would not be able to engage in dispute-settlement cases in the WTO upon Vietnam's accession.

The U.S.-Peru Trade Promotion Agreement will have a significant political impact and boost U.S. manufactured goods exports to that country. Today, South America is on the verge of choosing between the free-market, democracy model and the autocratic, dictatorial model being pushed by Venezuelan President Hugo Chavez among others. The agreement will help Peru to make significant economic strides and alleviate poverty while providing increased market opportunities for U.S. manufacturers.

Once enacted, 80 percent of American-made consumer and industrial products will enter Peru duty-free gaining even greater market share for U.S. manufacturers who exported more than \$2 billion worth of goods in 2005. Significantly, there are already over 5,500 U.S. exporters to Peru (80 percent of which are small and medium sized companies).

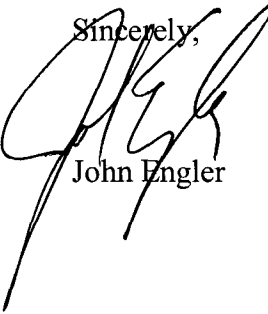
Manufacturing Makes America Strong

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I urge you to support Permanent Normal Trade Relations (PNTR) for Vietnam and the U.S.-Peru Trade Promotion Agreement before the end of the year.

Sincerely,

A handwritten signature in black ink, appearing to be 'JE', written over the printed name 'John Engler'.

John Engler

JE/cww