



Donald R. Duncan
Vice President, Federal & International Affairs
202-833-0900

July 10, 2006

The Honorable William M. Thomas
Chairman
Committee on Ways and Means
2208 Rayburn House Office Building
Washington, D.C. 20515

Dear Chairman Thomas:

ConocoPhillips is the largest foreign investor in Vietnam. ConocoPhillips and Vietnam have benefited from a decade-long history of cooperation and partnership in the development of the petroleum industry in Vietnam. To date the Company has invested over US\$1 Billion in Vietnam and is very pleased with the results that have been achieved.

ConocoPhillips upstream assets in Vietnam include significant production in the Rang Dong Field in Block 15-2 and Su Tu Den (Black Lion) Field in Block 15-1. We are currently developing the Su Tu Vang (Golden Lion) Field which will begin production in 2008. With the discovery of the Su Tu Trang (White Lion) gas discovery in Block 15-1 in 2003, we are especially excited about the potential to rapidly advance development of this important resource. Our vision is a new gas processing-power project to be developed using ConocoPhillips' gas-power value chain expertise. The development of such projects will potentially provide export opportunities for US firms relating to engineering design and services as well as petroleum equipment export opportunities.

ConocoPhillips strongly supports the final step in the trade normalization process between the U.S. and Vietnam. With a steady and consistent growth of 7 percent annually and a population of more than 80 million, Vietnam is an attractive market for US companies. Extending Permanent Normal Trade Relations (PNTR) to Vietnam will further strengthen and solidify the excellent bilateral relationship between the U.S. and Vietnam and will provide benefits for US companies and workers. Therefore, we urge you to support the trade normalization process as proposed in S. 3495.

Sincerely yours,

A handwritten signature in dark ink, appearing to read "Donald R. Duncan". The signature is fluid and cursive, written over a white background.

Donald R. Duncan



Donald R. Duncan
Vice President, Federal & International Affairs
202-833-0900

July 10, 2006

The Honorable Charles B. Rangel
Ranking Minority Member
Committee on Ways and Means
2354 Rayburn House Office Building
Washington, D.C. 20515

Dear Representative Rangel:

ConocoPhillips is the largest foreign investor in Vietnam. ConocoPhillips and Vietnam have benefited from a decade-long history of cooperation and partnership in the development of the petroleum industry in Vietnam. To date the Company has invested over US\$1 Billion in Vietnam and is very pleased with the results that have been achieved.

ConocoPhillips upstream assets in Vietnam include significant production in the Rang Dong Field in Block 15-2 and Su Tu Den (Black Lion) Field in Block 15-1. We are currently developing the Su Tu Vang (Golden Lion) Field which will begin production in 2008. With the discovery of the Su Tu Trang (White Lion) gas discovery in Block 15-1 in 2003, we are especially excited about the potential to rapidly advance development of this important resource. Our vision is a new gas processing-power project to be developed using ConocoPhillips' gas-power value chain expertise. The development of such projects will potentially provide export opportunities for US firms relating to engineering design and services as well as petroleum equipment export opportunities.

ConocoPhillips strongly supports the final step in the trade normalization process between the U.S. and Vietnam. With a steady and consistent growth of 7 percent annually and a population of more than 80 million, Vietnam is an attractive market for US companies. Extending Permanent Normal Trade Relations (PNTR) to Vietnam will further strengthen and solidify the excellent bilateral relationship between the U.S. and Vietnam and will provide benefits for US companies and workers. Therefore, we urge you to support the trade normalization process as proposed in S. 3495.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Donald R. Duncan".

Donald R. Duncan



Donald R. Duncan
Vice President, Federal & International Affairs
202-833-0900

July 10, 2006

The Honorable Charles E. Grassley
Chairman
Senate Finance Committee
135 Hart Senate Office Building
Washington, D.C. 20510

Dear Chairman Grassley:

ConocoPhillips is the largest foreign investor in Vietnam. ConocoPhillips and Vietnam have benefited from a decade-long history of cooperation and partnership in the development of the petroleum industry in Vietnam. To date the Company has invested over US\$1 Billion in Vietnam and is very pleased with the results that have been achieved.

ConocoPhillips upstream assets in Vietnam include significant production in the Rang Dong Field in Block 15-2 and Su Tu Den (Black Lion) Field in Block 15-1. We are currently developing the Su Tu Vang (Golden Lion) Field which will begin production in 2008. With the discovery of the Su Tu Trang (White Lion) gas discovery in Block 15-1 in 2003, we are especially excited about the potential to rapidly advance development of this important resource. Our vision is a new gas processing-power project to be developed using ConocoPhillips' gas-power value chain expertise. The development of such projects will potentially provide export opportunities for US firms relating to engineering design and services as well as petroleum equipment export opportunities.

ConocoPhillips strongly supports the final step in the trade normalization process between the U.S. and Vietnam. With a steady and consistent growth of 7 percent annually and a population of more than 80 million, Vietnam is an attractive market for US companies. Extending Permanent Normal Trade Relations (PNTR) to Vietnam will further strengthen and solidify the excellent bilateral relationship between the U.S. and Vietnam and will provide benefits for US companies and workers. Therefore, we urge you to support the trade normalization process as proposed in S. 3495.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Don Duncan".

Donald R. Duncan

July 10, 2006

The Honorable Max Baucus
Ranking Minority Member
Senate Finance Committee
511 Hart Senate Office Building
Washington, D.C. 20510

Dear Senator Baucus:

ConocoPhillips is the largest foreign investor in Vietnam. ConocoPhillips and Vietnam have benefited from a decade-long history of cooperation and partnership in the development of the petroleum industry in Vietnam. To date the Company has invested over US\$1 Billion in Vietnam and is very pleased with the results that have been achieved.

ConocoPhillips upstream assets in Vietnam include significant production in the Rang Dong Field in Block 15-2 and Su Tu Den (Black Lion) Field in Block 15-1. We are currently developing the Su Tu Vang (Golden Lion) Field which will begin production in 2008. With the discovery of the Su Tu Trang (White Lion) gas discovery in Block 15-1 in 2003, we are especially excited about the potential to rapidly advance development of this important resource. Our vision is a new gas processing-power project to be developed using ConocoPhillips' gas-power value chain expertise. The development of such projects will potentially provide export opportunities for US firms relating to engineering design and services as well as petroleum equipment export opportunities.

ConocoPhillips strongly supports the final step in the trade normalization process between the U.S. and Vietnam. With a steady and consistent growth of 7 percent annually and a population of more than 80 million, Vietnam is an attractive market for US companies. Extending Permanent Normal Trade Relations (PNTR) to Vietnam will further strengthen and solidify the excellent bilateral relationship between the U.S. and Vietnam and will provide benefits for US companies and workers. Therefore, we urge you to support the trade normalization process as proposed in S. 3495.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'Don Duncan', written in a cursive style.

Donald R. Duncan