



November 13, 2006

The Honorable J. Dennis Hastert
Speaker
US House of Representatives

The Honorable Bill Frist
Majority Leader
United States Senate

The Honorable Nancy Pelosi
Minority Leader
US House of Representatives

The Honorable Harry Reid
Minority Leader
United States Senate

As members of a coalition of more than 150 American companies, farm groups, associations, and public interest organizations, we are writing to urge you to schedule the vote to authorize the extension of permanent normal trade relations (PNTR) status to Vietnam as soon as possible.

With Vietnam's conclusion of all accession negotiations, its admission to the World Trade Organization (WTO) is now imminent. The WTO General Council formally adopted Vietnam's accession package on November 7 and Vietnam is expected to be a full member by the end of this year. If Vietnam joins the WTO without the extension of PNTR status by the United States, our farmers, workers, and companies risk losing the full benefit of the stellar market access agreement that our negotiators have obtained and our competitors will enjoy. The longer the delay in the granting of PNTR, the more disadvantaged our companies will be. In addition, we urge a fair outcome to any procedures applied to the apparel and textile industry.

The United States has negotiated an outstanding bilateral market access package with Vietnam. Membership in the WTO also binds Vietnam to a comprehensive set of commitments including reductions on tariffs, elimination of non-tariff barriers, market access for services, and especially acceptance of important international trade rules and disciplines.

The United States needs to do very little in return for these concessions. We are only obliged to provide on a permanent basis the same normal trade treatment that we have already granted to Vietnam on an annual basis since 1998. This is neither unique nor different from the trade status that the United States, under the WTO rules, is obligated to provide to all of the 149 other WTO members.

We urge the Congress to act expeditiously and we look forward to working with your offices to support the realization of this important milestone in our country's bilateral relationship with Vietnam.

Sincerely,

1. Abbott
2. ACE-INA
3. AeA - Advancing the Business of Technology
4. AES Corp.
5. Alcoa
6. Alticor / Amway
7. Altria Group, Inc.
8. America Vietnam Ventures
9. American Chamber of Commerce in Vietnam
10. American Chamber of Commerce of the Philippines
11. American Chemistry Council
12. American Commercial Lines Inc.
13. American Council of Life Insurers
14. American Frozen Food Institute
15. American Insurance Association
16. American International Group, Inc.
17. American Meat Institute
18. American Potato Trade Alliance
19. American Soybean Association
20. Anheuser-Busch International, Inc.
21. Aon Vietnam
22. APL Limited
23. Arlington Chamber of Commerce
24. AT & T
25. Automotive Trade Policy Council
26. Baker & McKenzie LLP, Vietnam
27. Bankers' Association for Finance and Trade
28. BEM Systems, Inc.
29. Black & Veatch
30. Boeing Company
31. BP Exploration
32. Brown-Forman Corporation
33. Bryan Cave LLP
34. Caravelle Designs, Inc.
35. Cargill Incorporated
36. Caterpillar
37. Catinat
38. Chevron
39. Chubb Corp.
40. Citigroup
41. Coalition of Service Industries
42. Coca-Cola Vietnam
43. Computing Technology Industry Association (CompTIA)
44. ConocoPhillips
45. Consumers For World Trade

46. Corn Refiners Association
47. DaimlerChrysler
48. Deloitte & Touche USA LLP
49. Diageo North America
50. Direct Selling Association
51. Direction 21
52. Discovery Communications, Inc.
53. Distilled Spirits Council of the United States
54. Dow Chemical Company
55. Eastman Kodak Company
56. EDS
57. Emergency Committee for American Trade
58. Express Delivery & Logistics Association
59. Exxon Mobil Corporation
60. FedEx Express
61. Florida Chamber of Commerce
62. Food Products Association
63. Footwear Distributors and Retailers of America
64. Ford Motor Company
65. Freshfields Bruckhaus Deringer
66. Fund for Reconciliation and Development
67. Gannon International, Ltd.
68. General Electric
69. General Motors Corporation
70. GlaxoSmithKline
71. Greater Colombia Chamber of Commerce
72. Greater Kansas City Chamber of Commerce
73. Greater Richmond Chamber of Commerce
74. Grocery Manufacturers Association
75. Harley-Davidson Motor Company
76. Herbalife International
77. Hills & Company
78. Honeywell
79. IBM Corporation
80. IDG Ventures Vietnam
81. Indiana Chamber of Commerce
82. Infinity Seafoods
83. Intel
84. International Association of Drilling Contractors
85. International Dairy Foods Association
86. Johnson City/Jonesborough/Washington County Chamber of Commerce
87. JP Morgan Chase & Co.
88. Liberty Mutual
89. Lockheed Martin Corporation
90. Long Beach Area Chamber of Commerce
91. Louis Dreyfus Corporation

92. Manhattan Chamber of Commerce
93. Marsh Vietnam
94. Mary Kay, Inc.
95. McDermott International
96. Merk Sharp & Dohme
97. MetLife
98. Microsoft
99. Mobile Area Chamber of Commerce
100. Motion Picture Association of America
101. Motorola, Inc.
102. Naperville Area Chamber of Commerce
103. Nashville Chamber of Commerce
104. National Association of Manufacturers
105. National Association of Wheat Growers
106. National Chicken Council
107. National Corn Growers Association
108. National Dairy Foods Association
109. National Electrical Manufacturers Association
110. National Foreign Trade Council
111. National Grain and Feed Association
112. National Grain Trade Council
113. National Milk Producers Federation
114. National Oilseed Processors Association
115. National Pork Producers Council
116. National Potato Council
117. National Turkey Federation
118. New Jersey Chamber of Commerce
119. New York Life
120. News Corporation
121. Nike
122. Nortel
123. North American Affairs
124. North American Equipment Dealers Association
125. Northwest Horticultural Council
126. Oklahoma State Chamber of Commerce
127. Oracle
128. Orion, Inc.
129. Outdoor Industry Association
130. Oxford-Lafayette County Chamber of Commerce
131. Pernod Ricard USA
132. Pet Food Institute
133. Pfizer – Vietnam
134. Procter & Gamble
135. QUALCOMM Inc.
136. Rockwell Collins
137. Samuels International Associates

138. Securities Industry and Financial Markets Association
139. Shell
140. South China Seafood Company
141. SSA Marine
142. Sunrider International
143. Time Warner
144. TradeWinds, Inc.
145. U.S. Chamber of Commerce
146. U.S. Dairy Export Council
147. U.S. Hides, Skins and Leather Association
148. U.S. Poultry and Egg Export Council
149. U.S.-ASEAN Business Council
150. U.S.-Vietnam Chamber of Commerce
151. U.S.-Vietnam Trade Council
152. Underwriters Laboratories Inc.
153. Unisys Corporation
154. United Commercial Bank
155. United Technologies Corporation
156. UPS
157. USA Poultry & Egg Export Council
158. USANA Health Sciences, Inc.
159. Verizon Business Vietnam
160. Vets With a Mission
161. Vietnam Partners LLC
162. Vietnam Veterans of America Foundation
163. Vietnamese Silicon Valley Network
164. Wal-Mart Stores, Inc.
165. Washington State Potato Commission
166. WBC Global
167. Whirlpool Corporation
168. World Trade Center of Greater Kansas City