



December 5, 2006

The Honorable J. Dennis Hastert
Speaker
US House of Representatives

The Honorable Bill Frist
Majority Leader
United States Senate

The Honorable Nancy Pelosi
Minority Leader
US House of Representatives

The Honorable Harry Reid
Minority Leader
United States Senate

We write to respectfully urge that PNTR for Vietnam be approved before the adjournment of the 109th Congress. The members of our coalition, which is made up of more than 150 American companies, farm groups, associations, and public interest organizations, would like to bring to your attention the commercial cost of the U.S. invoking “non-application” status as Vietnam’s WTO membership takes effect at the end of this month. We urge you to act promptly on PNTR for Vietnam before our farmers, workers, and companies have to pay the price in terms of contracts, sales and market access. In addition, we urge a fair outcome to any procedures applied to the textile and apparel industry.

As Vietnam’s National Assembly ratified its membership on November 28, Vietnam’s membership will start taking effect at the end of this year. Without the extension of PNTR status to Vietnam by the United States, Vietnam’s full WTO commitments will not be automatically extended to our country. The United States will be handicapped of this critical market of 83 million people while our competitors profit from the new opportunities created by Vietnam’s WTO accession and the phenomenal growth of Vietnam’s economy.

The United States needs to do very little in return for these concessions. We are only obliged to provide on a permanent basis the same normal trade treatment that we have already granted to Vietnam on an annual basis since 1998. As you know, Vietnam PNTR has broad bi-partisan support in the Senate and the House.

Again, we respectfully urge the Congress to act on Vietnam PNTR in the remaining days of the 109th Congress before “non-application” option takes a toll on our ability to compete in the Vietnamese market.

Sincerely,

Abbott Laboratories
ACE-INA
AES Transpower Pte. Ltd.
Alcoa
Alticor, Inc.
Altria Group, Inc.
Anheuser-Busch
American Chamber of Commerce in Vietnam
American Chamber of Commerce of the Philippines
American Chemistry Council
American Council of Life Insurers
American Frozen Food Institute
American Insurance Association
American International Group
American Meat Institute
American Potato Trade Alliance
American Soybean Association
American Standard Companies
APL Limited
AT&T
Black & Veatch
Boeing Corporation
BP America
Business Roundtable
California Chamber of Commerce
Caravelle Designs, Inc
Cargill, Incorporated
Caterpillar
Catinat
Chevron
Citigroup
Coalition of New England Companies for Trade
Coalition of Service Industries
Computing Technology Industry Association
ConocoPhillips
Consumers for World Trade
Deloitte & Touche USA LLP
Diageo
Direct Selling Association
Discovery Communications, Inc.
Distilled Spirits Council of the United States
Emergency Committee for American Trade
Express Delivery & Logistics Association
FedEx Express
Financial Services Roundtable
Food Products Association

Footwear Distributors and Retailers of America
Ford Motor Company
Fund for Reconciliation and Development
General Electric
Grocery Manufacturers Association
General Motors Corporation
Guardian Industries
Harley-Davidson Motor Co.
Herbalife International of America, Inc.
Hewlett-Packard
Hills & Company
Hills and Stern, LLP
Honeywell
IBM
International Association of Drilling Contractors
International Dairy Foods Association
Johnson & Johnson
JPMorgan Chase & Co
Liberty Mutual
Lockheed Martin
McDermott International, Inc.
Merck Sharp & Dohme
Microsoft
Motion Picture Association of America
Motorola
National Association of Manufacturers
National Association of Wheat Growers
National Cattlemen's Beef Association
National Chicken Council
National Electrical Manufacturers Association
National Foreign Trade Council
National Grain and Feed Association
National Milk Producers Federation
National Pork Producers Council
National Turkey Federation
Nortel
North American Equipment Dealers Association
Northwest Horticultural Council
New York Life
News Corporation
North American Export Grain Association
Nu Skin Enterprises
Oracle
Pacific Coast Council of Customs Brokers and Freight Forwarders
Parsons Brinckerhoff International
Procter & Gamble

QUALCOMM Inc.
Rockwell Collins
Samuels International
Securities Industry and Financial Markets Association
SSA Marine
UPS
The Dow Chemical Company
The Levy Group, Inc
Time Warner
TradeWinds, Inc.
Underwriters Laboratories
United Technologies Corporation
U.S. Apple Association
US-ASEAN Business Council
US Chamber of Commerce
US Dairy Export Council
US Hides, Skins & Leather Association
US-Vietnam Chamber of Commerce
US Vietnam Trade Council
Verizon Communications Inc.
Vets With A Mission
Vietnam Enterprise Group
Vietnam Partners LLC
Vietnam Resource Group, LLC
Vietnam Silicon Valley Network
Vietnam Veterans of America Foundation
WBC Global